

Andrew M. Hess

Curriculum Vitae

College of Management, Georgia Institute of Technology, Atlanta, GA
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EDUCATION

PhD Candidate in Strategic Management, College of Management, Georgia Institute of Technology

- Expected graduation: May 2008
- Dissertation: Three Essays on Building Firm Dynamic Capabilities
- Current Dissertation Committee: Frank Rothaermel (chair), Matthew Higgins, Luis Martins

Master of Business Administration, Mays School of Business, Texas A&M University, 2003

Bachelor of Arts in Economics, Washington and Lee University, 1997

RESEARCH

Refereed Journal Publications

Rothaermel, F. T., & Hess, A. M. 2007. Building dynamic capabilities: Innovation driven by individual, firm, and network level effects. *Organization Science* **18**, in press.

Working Papers

Hess, A.M. & Rothaermel, F.T. The Formation of dynamic capabilities. Submitted to *Administrative Science Quarterly*

Hess, A.M., Ransbotham, S. & Rothaermel, F.T. Falling Awake: Understanding the complexities of learning from failure. Submitted to *Organization Science*

Awards

Ewing Marion Kauffman Foundation Dissertation Fellowship, Spring 2007.
National Science Foundation, fully funded by NSF Grant SES 0545544.

Presentations

"The Formation of Dynamic Capabilities"

- Smith Entrepreneurship Research Conference – University of Maryland (April 2007)
- CCC Doctoral Colloquium – Georgia Institute of Technology (April 2007)

"Understanding the Role of the Individual in Building Firm Dynamic Capabilities"

- University of Wisconsin – Madison
 - Seminar Series: Initiative for Studies in Technology Entrepreneurship (April 2007)

"Future Directions of Innovation Research"

- Member of Plenary Panel - Organization Winter Conference (February 2007)

"Building Dynamic Capabilities: Innovation Driven by Individual, Firm, and Network Level Effects"

- Conference on Creating and Managing the Biotechnology Venture, Rensselaer Polytechnic Institute (October 2006)

- Strategic Management Society Conference, Vienna, Austria (October 2006)
- Academy of Management Conference, Atlanta, GA (August 2006)
 - Best Paper Proceedings: Academy of Management Conference

“Innovating within a new technological paradigm: The Role of individual-, firm-, and network-level effects”

- Atlanta Competitive Advantage Conference, Emory University (June 2005)
- Harvard Business School Corporate Entrepreneurship Conference, Harvard Business School, (Dec. 2005)
- REER Conference, Georgia Institute of Technology (Dec. 2005)

NON-ACADEMIC PUBLICATIONS

BusinessWeek Writer: 2001-2003: Responsible for a twelve segment journal documenting the MBA process. Appeared on BusinessWeek.com:
<http://www.businessweek.com/bschools/mbajournal/01hess/11.htm>

TEACHING EXPERIENCE

International Business – rating: 4.9 / 5.0 Undergraduate level (35 junior-level students)

Strategic Management Capstone Course – rating 4.8 / 5.0 Undergraduate (55 senior-level students)

BY INVITATION ONLY CONFERENCES ATTENDED

Doctoral Consortia – Strategic Management Society Conference: Vienna (October 2006)

Doctoral Consortia – Academy of Management Conference (TIM division): Atlanta (August 2006)

Doctoral Consortia – Annual Conference on Corporate Strategy (ACCS): Berlin (May 2006)

International PhD Seminar – Vrije Universiteit, Amsterdam (June 2005)

One Week Intensive Entrepreneurship PhD Seminar: Case Western Reserve University (August 2004) – Awarded Kauffman Foundation Scholarship

SERVICE

Ad-hoc reviewer for Academy of Management Conference

ASSOCIATIONS

Member, Academy of Management (OMT, BPS, TIM)

Member, Strategic Management Society

WORK EXPERIENCE

1999 – 2001 - Assistant Vice President, Silicon Valley Bank - Newton, MA

1997 –1999 - Banking Officer, Media and Communications Group, Fleet Financial Group – Boston, MA