

NEKTARIOS ORAIOPOULOS

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EDUCATION

Georgia Institute of Technology, Atlanta, Georgia

Ph.D. in Operations Management (expected graduation: May 2009)

Dissertation title: *"The Role of Information Structures on New Product Development Strategies"*

Dissertation committee: Stylianos Kavadias (co-Chair), L. Beril Toktay (co-Chair),

Mark E. Ferguson, Cheryl Gaimon, Joseph H. Saleh.

National Technical University of Athens, Athens, Greece

Diploma in Electrical and Computer Engineering – June 2003

RESEARCH AND TEACHING INTERESTS

New Product Development, Technology Management, Project Management, Economics of Secondary Markets, Strategic Customers.

RESEARCH PAPERS

Oraiopoulos, N., M. Ferguson, and L. B. Toktay. (2008). "Relicensing as a Secondary Market Strategy," 2nd round *Management Science*.

Oraiopoulos, N. and S. Kavadias. (2008). "The Impact of Team Structure on Project Termination Decisions," in preparation for resubmission to *Management Science*.

Oraiopoulos, N. and S. Kavadias. (2008). "The Role of Informational Spillovers on Competitive R&D Search," submitted to *Management Science*.

RESEARCH IN PROGRESS

Oraiopoulos, N., S. Kavadias, and M. Ceccagnoli. "Informational Spillovers and the R&D Search Path: An Empirical Test," research in progress.

Oraiopoulos, N. and S. Kavadias. "Strategic Capacity Choices in the presence of Competitive R&D Search," research in progress.

TEACHING EXPERIENCE

Undergraduate

- Management Science (MGT 2251), fully responsible for class preparation and teaching, Spring 2006 (4.0/5.0), Fall 2007 (2 sections) (4.0/5.0)
- Operations Management (MGT 3501), teaching assistant, Fall 2005, Fall 2006.

Graduate

- Collaborative Product Development (MGT 6326), teaching assistant, Spring 2007, Spring 2008.

PEDAGOGICAL MATERIAL (CASE STUDIES)

“PH2-Solutions: Revolutionizing the auto-repair process,” Georgia Institute of Technology teaching case developed jointly with S. Kavadias.

AWARDS AND HONORS

- INFORMS Future Academician Colloquium, 2008.
- POMS Doctoral Consortium, 2008.
- NSF Travel award to present in the Global Symposium on Sustainable Product Development and Life Cycle Engineering, Rochester Institute of Technology, 2007.
- NATO Fellowship for Doctoral Studies 2006 – 2007.
- Georgia Institute of Technology, Doctoral Fellowship, 2004 – 2009.

INVITED SEMINARS AND CONFERENCE PRESENTATIONS

- “The Role of Informational Spillovers on Competitive R&D Search”
 - INFORMS Annual Meeting, Washington, DC, October 2008 (invited session)
 - Fundamental of Utility and Risk (FUR) XIII, IESE Business School, Barcelona, Spain, July 2008 (refereed)
 - Atlanta Competitive Advantage Conference (ACAC), Goizueta Business School, Emory University, Atlanta GA, June 2008 (refereed)
 - POMS Annual Meeting, La Jolla, CA, May 2008
- “Is Diversity (Un)Biased? Cross-Functional Teams and Project Termination Decisions”
 - INFORMS Annual Meeting, Washington, DC, October 2008 (invited session)
 - INFORMS Annual Meeting, Pittsburgh PA, November 2006 (invited session)
 - MSOM Annual Meeting, Atlanta GA, June 2006 (refereed)
 - POMS Annual Meeting, Boston MA, May 2006
- “Relicensing as a Secondary Market Strategy”
 - MSOM Annual Meeting, College Park MD, June 2008 (refereed)
 - INFORMS Annual Meeting, Seattle WA, November 2007 (invited session)

- Global Symposium on Sustainable Product Development and Life Cycle Engineering, Rochester Institute of Technology, Rochester NY, September 2007
- POMS Annual Meeting, Dallas TX, May 2007

PROFESSIONAL AFFILIATIONS

- Institute for Operations Research and Management Science (INFORMS)
- Manufacturing and Service Operations Management (MSOM)
- Production and Operations Management Society (POMS)
- Product Development Management Association (PDMA)

REFERENCES

Dr. Stylianos Kavadias (dissertation co-chair)
Edward J. Brown Jr. Associate Professor
Operations Management
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Gregory J. Owens Associate Professor
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