

MANAGEMENT 4803
LEGAL ASPECTS OF REAL ESTATE

COURSE DESCRIPTION

MGT 4803 introduces students to legal considerations in real estate transactions and land use planning. Students will become familiar with the nature and scope of real estate, the rights of others in such property and types of ownership. Students will study aspects of transactions for the sale, purchase and lease of real estate, including the retention of agents, the preparation of sales contracts and leases, the procurement of title insurance and financing and the conduct of closings. Additionally, students will become familiar with legal principles governing the regulation of real estate and land use planning, including the rights and duties of landowners and occupants and the impact of zoning and environmental laws. The emphases of the course are issue recognition and the resolution of such issues through application of legal principles.

COURSE PREREQUISITE

Students enrolled in MGT 4803 are required to have completed MGT 2106 or its equivalent with a passing grade.